



## Ready to thrive?

HELPING YOU UNLOCK STRATEGIC CLARITY, FOCUS & GROWTH

In an environment defined by ongoing regulatory change, digital disruption, heightened jurisdictional competition, and evolving client expectations, businesses in Jersey and Guernsey must be agile, resilient, and forward-looking.

Organisations across the offshore market are facing a unique set of pressures:

- ▶ **Regulatory Complexity**  
Increasing global transparency, enhanced compliance requirements, and evolving standards imposed by international and local regulators demand a sharper focus on governance and operational resilience.
- ▶ **Global Tax Reforms**  
Initiatives like the OECD's Base Erosion & Profit Shifting (BEPS) and the global minimum tax are reshaping traditional business models.
- ▶ **Sustainability and ESG Demands**  
Stakeholders expect transparency and measurable commitments to ESG performance.
- ▶ **Economic and Geopolitical Volatility**  
Markets are shifting rapidly, requiring adaptable resilient business models.
- ▶ **Digital Transformation & Cyber Security Threats**  
Businesses must modernise while protecting against sophisticated cyber risks and integrating AI and automation responsibly.
- ▶ **Talent and Service Innovation**  
Attracting, retaining, and empowering talent while evolving client service models is critical for long-term success.

*“Businesses today need to navigate a complex landscape of regulatory changes and market volatility, all in the context of troublesome commercial uncertainty.*

*Against this backdrop, strategic clarity isn't a luxury, it's a necessity.*”

# Our strategy solutions

CHOOSE THE RIGHT SOLUTION FOR YOUR NEEDS

Three expertly designed programmes to help your business thrive.

We meet you where you are, whether you need fast clarity, deeper strategic direction, or support for a major transformation of 'off the shelf' solutions to get you started on your strategic journey.

## Rapid Strategy

££

2 - 4 Weeks

A series of focused workshops designed to deliver quick, high-level strategic clarity.

### Focus

Ideal for businesses seeking to validate their direction, prioritise key issues, or make informed decisions quickly.

### Highlights

- ▶ 1–3 facilitated sessions guided by senior leadership.
- ▶ Focused analysis of key challenges and opportunities.
- ▶ Prioritised recommendations and next steps.
- ▶ Strategy summary report.

### Suitability

- ▶ Small to medium businesses.
- ▶ Leadership teams needing quick, effective alignment.
- ▶ Leadership teams needing strategic refocusing.

## Detailed Strategy

£££

4 - 10 Weeks

Deeper strategic engagement providing structured, detailed planning and actionable roadmaps.

### Focus

Suitable for organisations ready to invest in a more substantial strategic review and planning.

### Highlights

- ▶ Diagnostic assessment across business areas (e.g. operations, digital, governance, people, risk).
- ▶ 3–6 key stakeholder workshops.
- ▶ Development of strategic options and evaluation.
- ▶ Comprehensive strategic roadmap (short, medium, and long term priorities).

### Suitability

- ▶ Medium to large businesses.
- ▶ Organisations repositioning themselves for growth or facing market or regulatory change.

## Fully Bespoke Strategy

(Subject to scope / requirements)

2 - 4 Months +

Transformational engagement designed to re-imagine, restructure, and future-proof your organisation.

### Focus

Tailored to support major strategic change, new business models, large scale restructuring, or new.

### Highlights

- ▶ In-depth strategic analysis, vision setting, and stakeholder alignment.
- ▶ Strategic options development and business case evaluation.
- ▶ Transformation roadmap and programme mobilisation.
- ▶ Ongoing advisory support during early strategy execution stages (optional).

### Suitability

- ▶ Organisations undergoing significant change / repositioning.
- ▶ Groups embarking on major digital, operational, or strategic transformation.

# Why BDO Consulting ?

THINK BIG. START SMALL. MOVE FAST.

Our team has a wealth of experience in successfully delivering projects of all sizes, tailored to the needs of clients, acknowledging their bespoke structures, ownership models and growth objectives.



## Deep Sector Insight & Cross-Disciplinary Capability

As the only Jersey/Guernsey-based firm offering Advisory, Technology, and Assurance services under one roof, we bring global standards with local knowledge.



## Proven Expertise

Our team has delivered strategy, transformation, and digital consulting across sectors including Financial Services, Utilities, Legal and Insurance, and Public Sector.



## Comprehensive Service Offering

A full suite of services including strategy development, performance improvement, operational efficiency, digital transformation, and organisational change.



## Boardroom Credibility

Trusted advisors to C-Suites and Boards, we help leaders make better decisions, unlock performance, and build lasting capability.



## Real-World Focus

Our strategies are pragmatic, commercially focused, and designed for effective execution, not just theory.



## Long-term, strategic perspective

We help clients build sustainable competitive advantage, not just short-term fixes, by embedding best practices and fostering continuous improvement.





### Case Study

*'We needed specialist knowledge that could challenge our current thinking and help get us to where we want to be. BDO worked collaboratively with our teams and were committed to ensuring an open and transparent working environment throughout the entire process. Their input gave us not only a digital strategy, but a fresh perspective too.'*

**Hannah Gleave**

Chief People and Sustainability Officer

## Partners in Success

At BDO, we help organisations navigate complexity, unlock performance, and build the right foundations for long-term success. Our strategy solutions are not abstract or theoretical – they are designed to be clear, pragmatic, and action-focused.

Whether you need rapid clarity, detailed strategic planning, or transformational change, we work with you to find the right solution for your needs. Our team holds extensive experience working with clients across a range of sectors including Financial and Trust and Corporate Services (TCSPs), Utilities, Insurance and Public and Legal sectors.



**If you're looking for a partner to help you unlock clarity, build momentum, and shape the future of your organisation, we're ready to support you.**

With our extensive experience across sectors and disciplines, we combine a deep understanding of board-level and operational challenges to develop robust business cases and actionable roadmaps – delivering sustainable, long-term value for our clients.

### Ready to thrive? Let's start the conversation...



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